

DATA PROTECTION ACT 1998

SUPERVISORY POWERS OF THE INFORMATION COMMISSIONER

MONETARY PENALTY NOTICE

To: Provident Personal Credit Limited

Of: No.1 Godwin Street, Bradford, West Yorkshire, BD1 2SU

- 1. The Information Commissioner ("Commissioner") has decided to issue Provident Personal Credit Limited ("PPC") with a monetary penalty under section 55A of the Data Protection Act 1998 ("DPA"). The penalty is in relation to a serious contravention of regulation 22 of the Privacy and Electronic Communications (EC Directive) Regulations 2003 ("PECR").
- 2. This notice explains the Commissioner's decision.

Legal framework

3. Provident Personal Credit Limited, whose registered office is given above (Companies House registration number: 00146091), is the person stated in this notice to have instigated the transmission of unsolicited communications by means of electronic mail to individual subscribers for the purposes of direct marketing contrary to regulation 22 of PECR.



4. Regulation 22 of PECR states:

- "(1) This regulation applies to the transmission of unsolicited communications by means of electronic mail to individual subscribers.
- (2) Except in the circumstances referred to in paragraph (3), a person shall neither transmit, nor instigate the transmission of, unsolicited communications for the purposes of direct marketing by means of electronic mail unless the recipient of the electronic mail has previously notified the sender that he consents for the time being to such communications being sent by, or at the instigation of, the sender.
- (3) A person may send or instigate the sending of electronic mail for the purposes of direct marketing where—
 - (a) that person has obtained the contact details of the recipient of that electronic mail in the course of the sale or negotiations for the sale of a product or service to that recipient;
 - (b) the direct marketing is in respect of that person's similar products and services only; and
 - (c) the recipient has been given a simple means of refusing (free of charge except for the costs of the transmission of the refusal) the use of his contact details for the purposes of such direct marketing, at the time that the details were initially collected, and, where he did not initially refuse the use of the details, at the time of each subsequent communication.



- (4) A subscriber shall not permit his line to be used in contravention of paragraph (2)."
- Section 11(3) of the DPA defines "direct marketing" as "the communication (by whatever means) of any advertising or marketing material which is directed to particular individuals". This definition also applies for the purposes of PECR (see regulation 2(2)).
- 6. "Electronic mail' is defined in regulation 2(1) PECR as "any text, voice, sound or image message sent over a public electronic communications network which can be stored in the network or in the recipient's terminal equipment until it is collected by the recipient and includes messages sent using a short message service".
- 7. Section 55A of the DPA (as amended by the Privacy and Electronic Communications (EC Directive)(Amendment) Regulations 2011 and the Privacy and Electronic Communications (EC Directive) (Amendment) Regulations 2015) states:
 - "(1) The Commissioner may serve a person with a monetary penalty if the Commissioner is satisfied that
 - (a) there has been a serious contravention of the requirements of the Privacy and Electronic Communications (EC Directive) Regulations 2003 by the person, and
 - (b) subsection (2) or (3) applies.
 - (2) This subsection applies if the contravention was deliberate.
 - (3) This subsection applies if the person -
 - (a) knew or ought to have known that there was a risk that the contravention would occur, but



- (b) failed to take reasonable steps to prevent the contravention."
- 8. The Commissioner has issued statutory guidance under section 55C (1) of the DPA about the issuing of monetary penalties that has been published on the ICO's website. The Data Protection (Monetary Penalties) (Maximum Penalty and Notices) Regulations 2010 prescribe that the amount of any penalty determined by the Commissioner must not exceed £500,000.
- 9. PECR implements European legislation (Directive 2002/58/EC) aimed at the protection of the individual's fundamental right to privacy in the electronic communications sector. PECR was amended for the purpose of giving effect to Directive 2009/136/EC which amended and strengthened the 2002 provisions. The Commissioner approaches PECR so as to give effect to the Directives.

Background to the case

- 10. Organisations cannot send, or instigate the sending, of marketing text messages unless the recipient has notified <u>the sender</u> that he consents to messages being sent by, or at the instigation of, <u>that sender</u>.
- 11. Consent must be a freely given, specific and informed indication signifying the individual's agreement.
- 12. Consent will not be specific if individuals are asked to agree to receive marketing messages from "selected third parties", "trusted partners" or other similar generic description.



- 13. Mobile phone users can report the receipt of unsolicited marketing text messages to the GSMA's Spam Reporting Service by forwarding the message to 7726 (spelling out "SPAM"). The GSMA is an organisation that represents the interests of mobile operators worldwide. The Commissioner is provided with access to the data on complaints made to the 7726 service.
- 14. Between 6 April 2015 and 13 October 2015, 285 complaints were made to the 7726 service about the receipt of unsolicited direct marketing text messages relating to online loans. The text messages were in the following form:

"Hi, Did you know you may be able to borrow up to 1000 from Satsuma? Representative 845% APR. Visit http://satsuma.uk/rsGpUr To opt-out txt stop"

"Satsuma Loans flexible options could be a better way for you to borrow. Go to Satsumaloans.co.uk now! REPRESENTATIVE 451% APR. To stop text QUIT to 80010"

- 15. The direct marketing text messages promoted Satsuma Loans, a trading name of PPC. PPC did not send the direct marketing messages itself. It contracted with third party affiliate companies to send the text messages on its behalf. Some of those affiliates sub-contracted with other sub-affiliates to send the messages.
- 16. Under its affiliate agreement, PPC agrees to provide the affiliate company with text promoting PPC's products. The affiliates then send that text in the form of direct marketing text messages. The affiliate is paid a fee in respect of each individual who subsequently enters into a credit loan agreement with PPC having clicked on the web link contained within the text message.



- 17. Between 6 April 2015 and 31 October 2015, one of the affiliate companies, Money Gap Group Ltd, sent 868,393 unsolicited direct marketing text messages promoting PPC. In the same period another affiliate company, Sandhurst Associates Ltd, sent 130,664 unsolicited direct marketing text messages promoting PPC.
- 18. The individuals to whom the text messages were sent had not consented to the receipt of such direct marketing by or on behalf of PPC. The privacy notices used by the affiliates did not name PPC or any of its trading names. They merely informed individuals that their data may be used to send them information about "goods or services that may be of interest" or products and services available from "selected partners". The privacy notices did not indicate that the data would be used for sending direct marketing text messages on behalf of PPC.
- 19. The Commissioner has made the above findings of fact on the balance of probabilities.
- 20. The Commissioner has considered whether those facts constitute a contravention of regulation 22 of PECR by PPC and, if so, whether the conditions of section 55A DPA are satisfied.

The contravention

- 21. The Commissioner finds that PPC has contravened regulation 22 of PECR. The Commissioner finds that the contravention was as follows.
- 22. Between 6 April 2015 and 31 October 2015, PPC used a public telecommunications service for the purposes of instigating the



transmission of at least 999,057 unsolicited communications by means of electronic mail to individual subscribers for the purposes of direct marketing contrary to regulation 22 of PECR.

- 23. The Commissioner is satisfied that PPC was responsible for this contravention.
- 24. Whilst PPC did not send the text messages itself, it contracted with third party affiliates to send the messages on its behalf. The aim of the messages was to promote PPC and direct traffic to its website for the purpose of soliciting new customers. The Commissioner is therefore satisfied that PPC was the instigator of the direct marketing text messages.
- 25. As the instigator of the direct marketing text messages, it was the responsibility of PPC to ensure that valid consent to send those messages had been acquired.
- 26. PPC informed the Commissioner that is has since made a number of changes to the way it operates in order to secure future compliance with PECR.
- 27. The Commissioner has gone on to consider whether the conditions under section 55A DPA were met.

Seriousness of the contravention

28. The Commissioner is satisfied that the contravention identified above was serious. This is because PPC instigated the sending of at least 999,057 direct marketing text messages to subscribers without their consent.



- 29. It is likely that the scale of the contravention was significantly higher as the above figure only relates to text messages sent by two of PPC's affiliates.
- 30. The Commissioner is therefore satisfied that condition (a) from section 55A(1) DPA is met.

Deliberate or negligent contraventions

- 31. The Commissioner has considered whether the contravention identified above was deliberate. In the Commissioner's view, this means that the PPC's actions which constituted that contravention were deliberate actions (even if PPC did not actually intend thereby to contravene PECR).
- 32. The Commissioner considers that in this case PPC did not deliberately contravene regulation 22 of PECR.
- 33. The Commissioner went on to consider whether the contravention identified above was negligent. First, she has considered whether the PPC knew or ought reasonably to have known that there was a risk that these contraventions would occur. She is satisfied that this condition is met, given that the issue of unsolicited text messages has been widely publicised by the media as being a problem.
- 34. Furthermore, the Commissioner has published detailed guidance for those carrying out direct marketing explaining their legal obligations under PECR. This guidance explains the circumstances under which organisations are able to carry out marketing over the phone, by text, by email, by post, or by fax. In particular it states that organisations can generally only send marketing texts to individuals if that person



has specifically consented to receiving them from the sender. It also makes it clear that particular care must be taken when relying on "indirect consent" and that it is not acceptable to rely on assurances given by third party suppliers without undertaking proper due diligence. Finally it notes that an organisation may be at risk of enforcement action if it cannot provide evidence that it had the necessary consent to send marketing text messages.

- 35. It is therefore reasonable to suppose that PPC knew or ought reasonably to have known that there was a risk that these contraventions would occur.
- 36. Second, the Commissioner considered whether PPC failed to take reasonable steps to prevent the contraventions.
- 37. Reasonable steps in these circumstances could have included reviewing the privacy notices and consent wording relied on by the affiliate companies to ensure that they were sufficiently specific to amount to valid consent for the sending of direct marketing text messages on behalf of PPC.
- 38. In this case the Commissioner is satisfied that PPC failed to take reasonable steps to prevent the contravention.
- 39. The Commissioner is therefore satisfied that condition (b) from section 55A (1) DPA is met.

The Commissioner's decision to issue a monetary penalty

40. For the reasons explained above, the Commissioner is satisfied that the conditions from section 55A (1) DPA have been met in this case. She is



also satisfied that section 55A (3A) and the procedural rights under section 55B have been complied with.

- 41. The latter has included the issuing of a Notice of Intent dated 26 May 2017, in which the Commissioner set out her preliminary views. In reaching her final view, the Commissioner has taken into account the representations made by PPC on this matter.
- 42. The Commissioner is accordingly entitled to issue a monetary penalty in this case.
- 43. The Commissioner has considered whether, in the circumstances, she should exercise her discretion so as to issue a monetary penalty.
- 44. The Commissioner's underlying objective in imposing a monetary penalty notice is to promote compliance with PECR. The sending of unsolicited marketing texts is a matter of significant public concern. A monetary penalty in this case should act as a general encouragement towards compliance with the law, or at least as a deterrent against non-compliance, on the part of all persons running businesses currently engaging in these practices. The issuing of a monetary penalty will reinforce the need for businesses to ensure that they only send, or arrange for others to send on their behalf, direct marketing text messages those who have consented to receive them.
- 45. For these reasons, the Commissioner has decided to issue a monetary penalty in this case.



The amount of the penalty

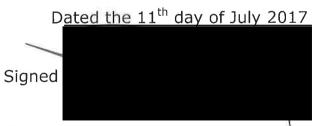
46. Taking into account all of the above, the Commissioner has decided that a penalty in the sum of £80,000 (eighty thousand pounds) is reasonable and proportionate given the particular facts of the case and the underlying objective in imposing the penalty.

Conclusion

- 47. The monetary penalty must be paid to the Commissioner's office by BACS transfer or cheque by **11 August 2017** at the latest. The monetary penalty is not kept by the Commissioner but will be paid into the Consolidated Fund which is the Government's general bank account at the Bank of England.
- 48. If the Commissioner receives full payment of the monetary penalty by 10 August 2017 the Commissioner will reduce the monetary penalty by 20% to £64,000 (sixty four thousand pounds). However, you should be aware that the early payment discount is not available if you decide to exercise your right of appeal.
- 49. There is a right of appeal to the First-tier Tribunal (Information Rights) against:
 - (a) the imposition of the monetary penalty and/or;
 - (b) the amount of the penalty specified in the monetary penalty notice.
- 50. Any notice of appeal should be received by the Tribunal within 28 days of the date of this monetary penalty notice.



- 51. Information about appeals is set out in Annex 1.
- 52. The Commissioner will not take action to enforce a monetary penalty unless:
 - the period specified within the notice within which a monetary penalty must be paid has expired and all or any of the monetary penalty has not been paid;
 - all relevant appeals against the monetary penalty notice and any variation of it have either been decided or withdrawn; and
 - the period for appealing against the monetary penalty and any variation of it has expired.
- 53. In England, Wales and Northern Ireland, the monetary penalty is recoverable by Order of the County Court or the High Court. In Scotland, the monetary penalty can be enforced in the same manner as an extract registered decree arbitral bearing a warrant for execution issued by the sheriff court of any sheriffdom in Scotland.



Stephen Eckersley
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ANNEX 1

SECTION 55 A-E OF THE DATA PROTECTION ACT 1998

RIGHTS OF APPEAL AGAINST DECISIONS OF THE COMMISSIONER

- 1. Section 48 of the Data Protection Act 1998 gives any person upon whom a monetary penalty notice or variation notice has been served a right of appeal to the First-tier Tribunal (Information Rights) (the 'Tribunal') against the notice.
- 2. If you decide to appeal and if the Tribunal considers:
 - a) that the notice against which the appeal is brought is not in accordance with the law; or
 - b) to the extent that the notice involved an exercise of discretion by the Commissioner, that she ought to have exercised her discretion differently,

the Tribunal will allow the appeal or substitute such other decision as could have been made by the Commissioner. In any other case the Tribunal will dismiss the appeal.

3. You may bring an appeal by serving a notice of appeal on the Tribunal at the following address:

GRC & GRP Tribunals PO Box 9300 Arnhem House 31 Waterloo Way Leicester LE1 8DJ

a) The notice of appeal should be sent so it is received by the Tribunal within 28 days of the date of the notice.



- b) If your notice of appeal is late the Tribunal will not admit it unless the Tribunal has extended the time for complying with this rule.
- 4. The notice of appeal should state:
 - a) your name and address/name and address of your representative (if any);
 - b) an address where documents may be sent or delivered to you;
 - c) the name and address of the Information Commissioner;
 - d) details of the decision to which the proceedings relate;
 - e) the result that you are seeking;
 - f) the grounds on which you rely;
 - g) you must provide with the notice of appeal a copy of the monetary penalty notice or variation notice;
 - h) if you have exceeded the time limit mentioned above the notice of appeal must include a request for an extension of time and the reason why the notice of appeal was not provided in time.
- 5. Before deciding whether or not to appeal you may wish to consult your solicitor or another adviser. At the hearing of an appeal a party may conduct his case himself or may be represented by any person whom he may appoint for that purpose.
- 6. The statutory provisions concerning appeals to the First-tier Tribunal (General Regulatory Chamber) are contained in sections 48 and 49 of, and Schedule 6 to, the Data Protection Act 1998, and Tribunal Procedure (First-tier Tribunal) (General Regulatory Chamber) Rules 2009 (Statutory Instrument 2009 No. 1976 (L.20)).